

Message Text

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20

ACTION COME-00

INFO OCT-01 ARA-11 ADP-00 EB-11 FAA-00 DODE-00 XMB-07

NASA-04 SCI-06 EUR-25 PA-03 PRS-01 USIA-12 CIAE-00

INR-10 NSAE-00 RSC-01 TRSE-00 OMB-01 L-03 RSR-01 /097 W
----- 113936

R 050042 Z MAY 73

FM AMEMBASSY MEXICO

TO SECSTATE WASHDC 0000 M

INFO AMEMBASSY BRASILIA

AMCONSUL SAO PAULO

UNCLAS MEXICO 3067

E. O. 11652: N/A

TAGS: BEXP, ETRD, MX, BR

SUB. FIRST INTERNATIONAL AEROSPACE EXHIBITION; SAO PAULO,
BRAZIL

REF: (A) STATE 81619; (B) MEXICO 2084 (NOTAL)

FOR COMMERCE

1. RE PARA 4 REF A, EMBASSY CURRENTLY ACTIVELY INVOLVED IN ASSISTING U. S. FIRMS IN BIDDING ON GOM US\$ 30 MILLION PROGRAM FOR AIR- TRAFFIC CONTROL (ATC) SYSTEMS, INCLUDING OVER US\$ 20 MILLION IN TERMINAL AND LONG- RANGE RADARS (SEE REF B AND PREVIOUS).

2. FROM POINT OF VIEW MEXICO, SINGLE MOST IMPORTANT SEMINAR TOPIC FOR SUBJECT EXHIBITION WOULD BE ATC SYSTEMS, SINCE NO SIGNIFICANT PROCUREMENT NOW PLANNED IN MOST OTHER CATEGORIES MENTIONED REF A. NONETHELESS, EMBASSY EXPECTS THAT AT LEAST US\$ 22 MILLION (INCLUDING ALL RADAR AND 1973' S ILS DME PROCUREMENT) IN PROGRAM NOTED PARA. 1 WILL HAVE BEEN COMMITTED BY SEPT. 14 OPENING OF EXHIBITION.

3. GIVEN DISTANCE INVOLVED AND ABOVE- NOTED LIMITATIONS ON PROCUREMENT, EMBASSY BELIEVES RELATIVELY FEW GOM OR PRIVATE-
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SECTOR OFFICIALS WILL ATTEND SHOW. DIRGEN CIVIL AVIATION ING.
JOSE RODRIGUEZ TORRES AND HIS TECHNICAL SUBDIRECTOR JORGE
CENDEJAS QUEZADA MAY ATTEND AND MIGHT BE WILLING ACCEPT INVITATIONS
TO SPEAK AT U. S. SEMINAR. FYI: RODRIGUEZ SPOKE AT TECHNICAL
SEMINAR AT RECENT FRENCH COMMERCIAL EXHIBITION MEXICO -- SE
MEXICO A-734, NOVEMBER 30, 1972. END FYI.
DEAN

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NMAFVVZCZ

*** Current Handling Restrictions *** n/a
*** Current Classification *** UNCLASSIFIED

Message Attributes

Automatic Decaptioning: X
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Draft Date: 05 MAY 1973
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Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
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Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
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Executive Order: n/a
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30 JUN 2005

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